



European apple crop outlook 2016 "a quantitative and qualitative review"



Philippe Binard World Apple and Pear Association (WAPA)

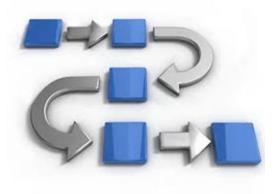
Hamburg, 4 August 2016

Opening remarks



- \checkmark Cooperation
- ✓ Reliability
- ✓ Methodology
- ✓ Validation 2015 data and 2016 forecast
- ✓ Global outreach
- ✓ Calendar





LOOKING BACKWARDS VALIDATION 2015 DATA AND OTHER 2015 DEVELOPMENTS

2015

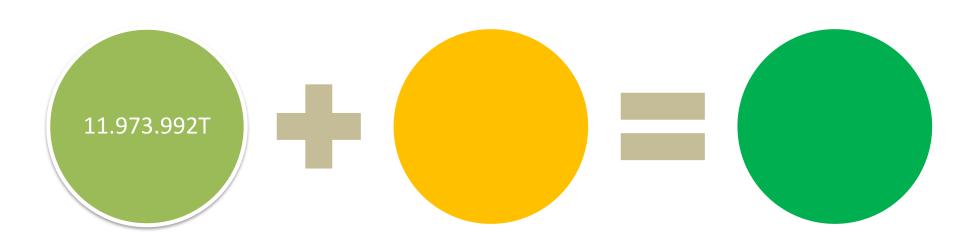
2015

final

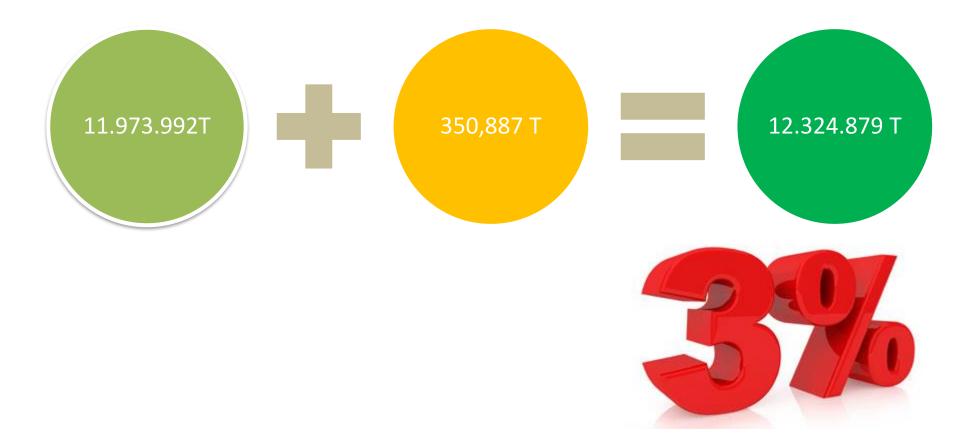


Variation 1st estimate









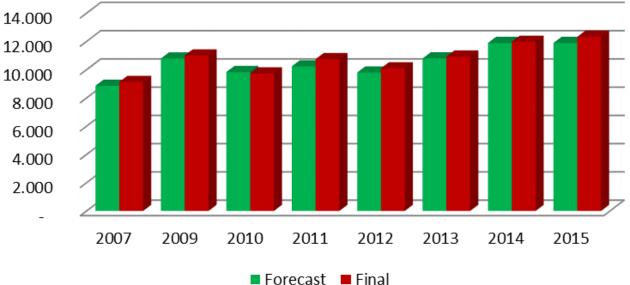
Hamburg, 4 August 2016

Forecast and actual results up to 2015





Forecast v. Final crop



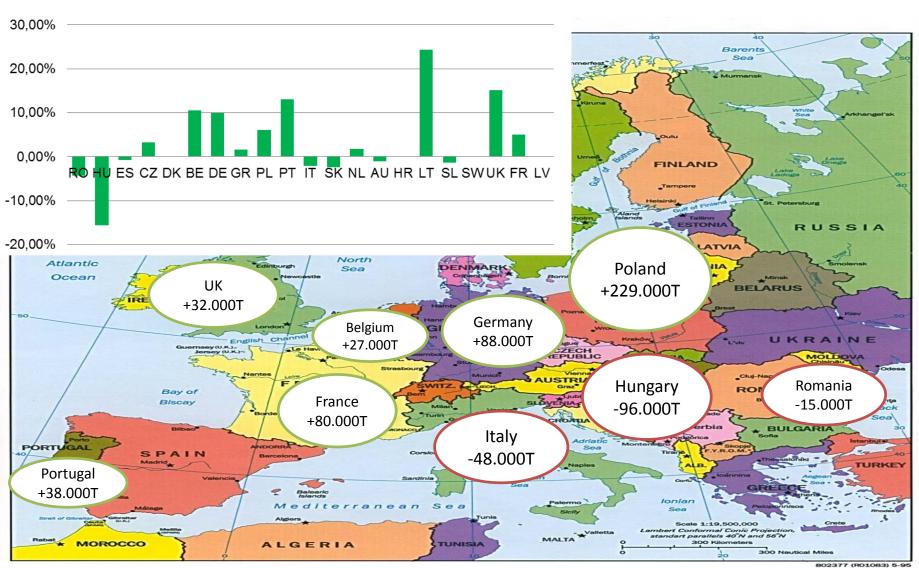
Year	var%	var in 000 T
2007	3%	266
2008	10%	1048
2009	2%	216
2010	-1%	-95
2011	5%	512
2012	3%	295
2013	1%	112
2014	6%	675
2015	3%	351



Hamburg, 4 August 2016

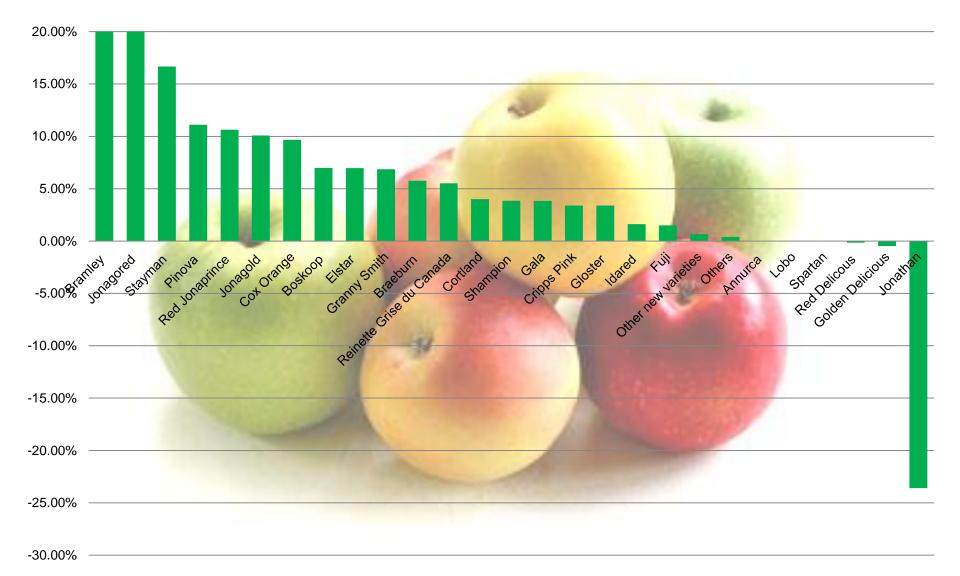
2015 forecast and actual MS results (in T & %)



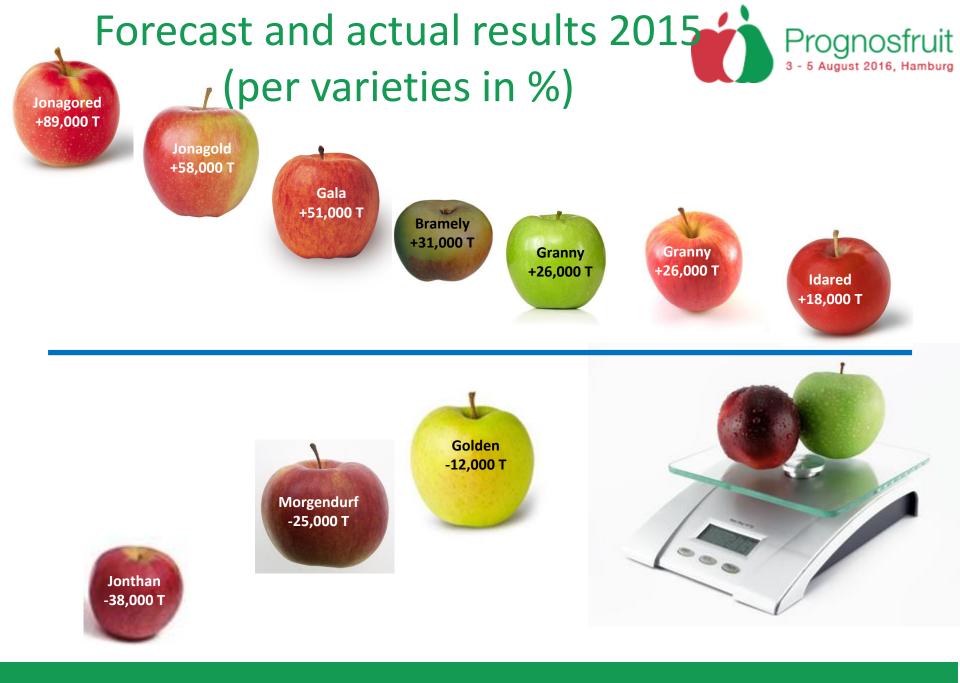


40,00%

Comparison apple forecast 2015 and actual results 2015 (per variety in %) Prognosfruit 3 - 5 August 2016, Hamburg



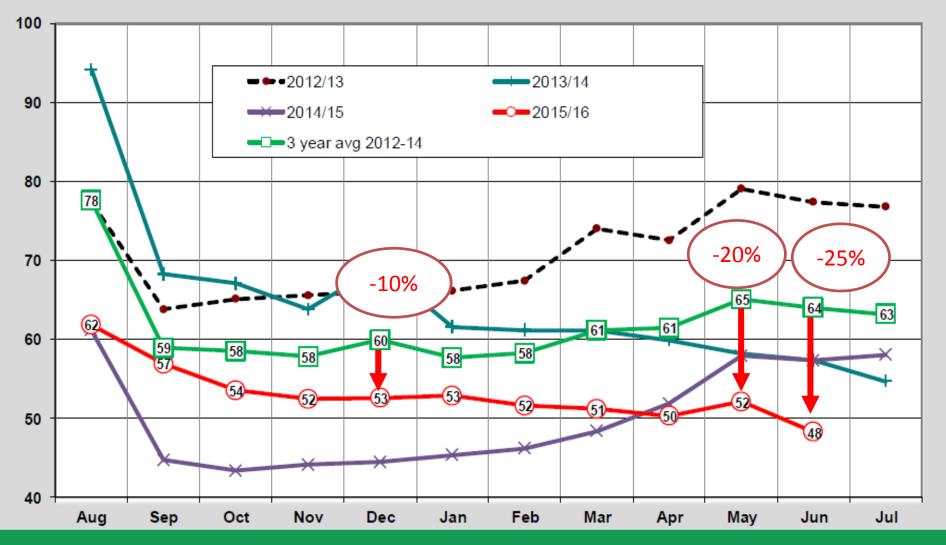
Hamburg, 4 August 2016



Prices trends



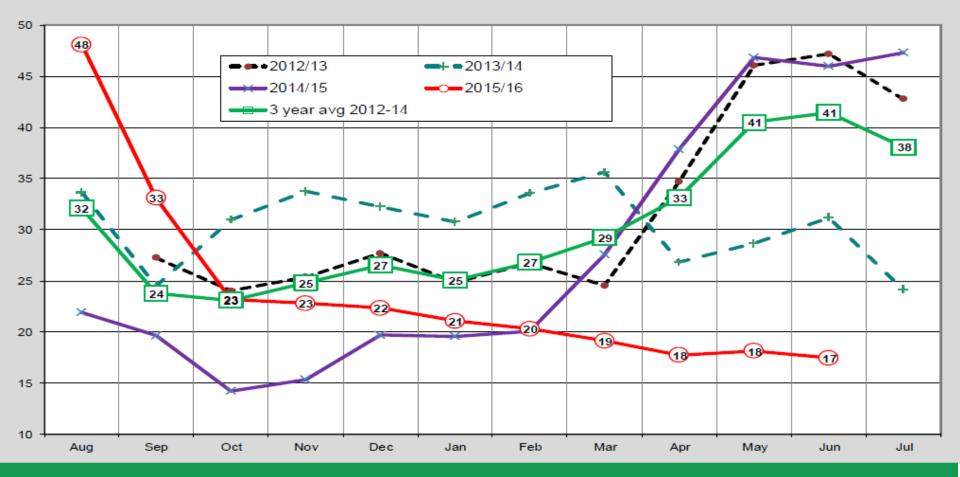
Producer prices (weighted avg) - European Union (€/100 kg)



Hamburg, 4 August 2016



Producer prices - Poland (€/100 kg)

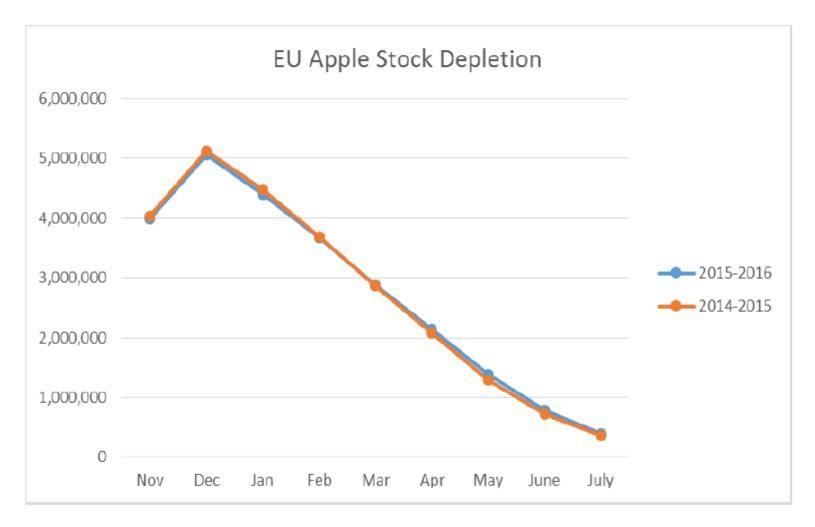


Hamburg, 4 August 2016



Stocks trends

Development apple stocks in EU countries (tonnes)



Hamburg, 4 August 2016

Apples destinations: trends (in T)



Partner	2015	2014	2013	2012
Total	1.733.820,00	1.728.254,60	1.507.287,40	1.549.789,80
Belarus	645.932,80	337.599,30	157.873,50	126.608,80
Egypt	227.090,40	155.866,30	48.780,80	68.624,70
Algeria	132.646,80	140.270,30	99.100,00	111.794,40
Kazakhstan	79.976,60	68.561,20	50.503,40	42.903,00
Saudi Arabia	72.229,30	59.260,90	35.639,20	48.365,00
UAE	64.877,10	61.922,10	30.151,00	33.745,70
Ukraine	56.029,40	41.123,00	54.743,20	92.808,10
Russia	51.495,90	508.085,70	789.630,10	761.784,20
Norway	40.936,70	35.499,00	35.922,20	37.895,00
Libya	40.802,20	56.340,50	59.288,50	56.176,50
Serbia	33.492,60	12.978,60	5.902,70	5.921,30
Jordan	31.074,40	22.319,70	5.473,50	8.245,40
Bosnia Herz	28.832,50	23.877,80	12.171,60	18.650,80
India	18.554,90	7.033,10	671,60	1.628,30
Brazil	16.233,40	25.502,40	8.992,80	8.294,20
Turkey	14.340,90	13.770,50	4.653,20	6.528,10
Israel	11.995,80	16.704,50	9.052,10	7.064,70
Albania	11.300,30	8.699,20	8.658,80	11.347,40
Switzerland	10.304,40	11.951,60	13.819,70	8.229,50
Colombia	9.755,30	7.008,30	1.912,90	4.002,00
Morocco	8.804,90	6.686,70	6.888,80	7.538,50
Iraq	8.656,30	1.039,10	411,80	829,80
Malaysia	7.645,70	8.874,40	5.190,50	5.070,20
Qatar	7.064,90	5.688,70	2.922,50	3.493,30
Singapore	7.060,60	7.513,80	4.576,10	5.423,20

Apples destinations: trends (in T)

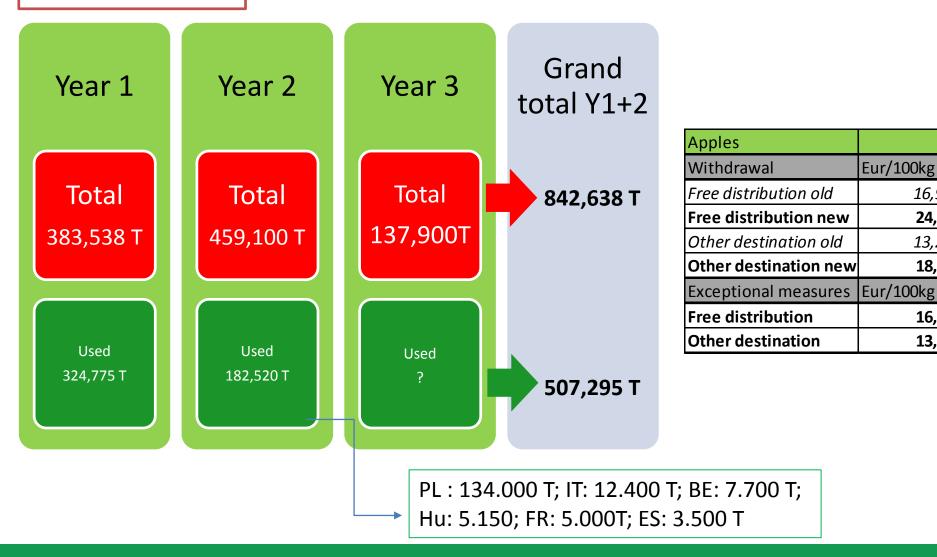


Partner		2015	2	014	2013		2012
Total		1.733.82	0,00	1.728.254,60) 1.50	7.287,40	1.549.789,80
Belarus		645.93	2,80	337.599,30) 15	57.873,50	126.608,80
Egypt		227.09	0,40	155.866,30) 4	8.780,80	68.624,70
Algeria		132.64	6.80	140.270.30) 9	9.100.00	111.794,40
Kazakhs		т					2.903,00
Saudi Ara		I	RENDS	S EXPORT VAL	UE/KG		3.365,00
UAE	0.54 —					\frown	3.745,70
Ukraine	0.53 —						2.808,10
Russia						-10%	.784,20
Norway	0.52 —	-					1.895,00
Libya	0.51 —	-	_	_			3.176,50
Serbia	0.5 —	_					5.921,30
Jordan							3.245,40
Bosnia F	0.49 —				_		3.650,80
India	0.48 —	-					.628,30
Brazil	0.47 —	_	_				3.294,20
Turkey	0.46 —						5.528,10
Israel							1.064,70
Albania	0.45 —						.347,40
Switzerla	0.44 —						3.229,50
Colombi		2012	2013	2014	2015	20	016 002,00
Morocco		0.004,30		0.000,70	,	0.000,00	7.538,50
Iraq		8.65	6,30	1.039,10)	411,80	829,80
Malaysia			5,70	8.874,40		5.190,50	5.070,20
Qatar		7.06	4,90	5.688,70)	2.922,50	3.493,30
Singapor	е	7.06	0,60	7.513,80)	4.576,10	5.423,20

EU exports to RU pre-embargo: Apples: 800.000 T Pears: 200.000 T

Russian embargo





Hamburg, 4 August 2016

#prognosfruit 2016

Eur/100kg

16,98

24,16

13,22

18,11

16,98

13,22

Brexit or not?

F

Total EU & third countries import of apples 425.000 T => over 60% from the EU



Reporter EU	2015	2014	2013	2012
Total in T	207,209.30	214,680.10	200,025.40	234,214.00
France	117,766.20	123,177.00	107,099.60	121,057.20
Italy	33,190.40	28,827.00	26,876.10	35,472.90
Spain	14,969.80	18,679.80	11,383.20	15,918.60
Netherlands	10,571.30	10,327.90	16,336.70	21,968.80
Belgium	8,097.90	6,506.90	7,359.90	7,758.70
Austria	4,761.80	3,161.40	3,710.30	5,375.90
Poland	4,674.20	10,657.60	8,125.30	6,746.90
Portugal	4,218.30	4,961.20	5,860.20	6,735.90
Ireland	4,198.00	3,410.40	4,608.80	5,520.50
Germany	2,934.60	2,600.80	5,208.80	4,497.30
Slovenia	1,705.60	2,084.00	2,698.70	1,725.20

GBP/EUR 90 Day History



Hamburg, 4 August 2016



The Bitter Taste of Europe's **Apple Production**

and how Ecological **Solutions can Bloom**











Hamburg, 4 August 2016





Hamburg, 4 August 2016



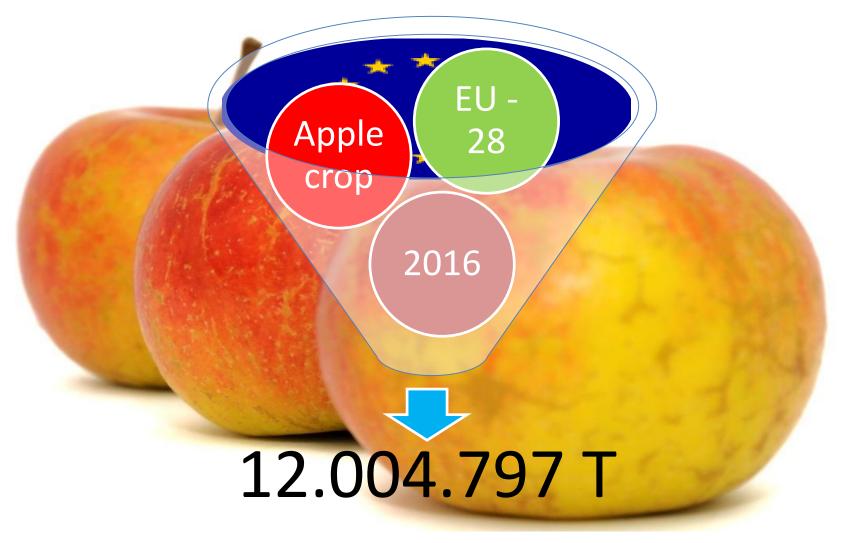
APPLES forecast 2016: quantitative approach EU 28



5

Hamburg, 4 August 2016





(11.973.992 T YAGO - 12.324.879 T final)

Hamburg, 4 August 2016



12.004./97 T

EL

Apr'

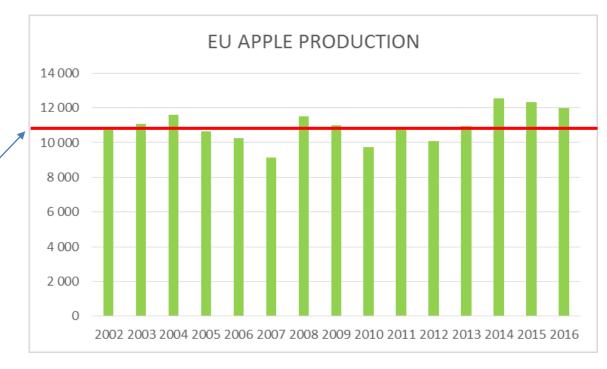
Hamburg , 4 August 2016

EU-28 crop 2016 in 10 Y perspective



Year	Prod in T
2014	12 560
2015	12 325
2016	12 004
2004	11 599
2008	11 525
2003	11 086
2009	11 008
2013	10 929
2011	10 746
2002	10 718
2005	10 655
2006	10 275
2012	10 095
2010	9 740
2007	9 131

2016	12.004	
AV 10 Y	10.833	10,8%
AV 5Y	11.331	5,9%
AV 3Y	11.938	0,5%
YAGO	12.325	-2,6%



											<u>x 1000</u>) tons
Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	F2016	(1)	(2)
Austria	193	159	185	169	199	157	155	188	177	22	-88	-87
Belgium	358	336	344	288	305	220	220	318	285	234	-18	-15
Croatia	40	49	60	89	83	59	96	62	101	35	-65	-59
Czech Rep	113	157	145	103	79	118	121	131	156	113	-28	-17
Strong	crop	26		diun		<u>N 61</u>	O D 3	LOW		DD 22	-8	-10
France	1,676	1,528	1,651	1,579	1,701	1,169	1,576	1,444	1,674	1,564	-7	0
• Polanc	1 (+4%	1,047	• 1,0° R	elgiu	1 1933	-189	0 804	• 1,1 A [ıstri	a 105-28	8%	9
Gree Germa	$n\sqrt{1}$	% 2 31	224	254	305	242	236	245	242	263	9	9
Hungary	203	583	<u> </u>	บทํ๖	ar	_ 75/	585	• 920 r	oati	a 4496	5%	-34
Haly Greece	e (+9 %	2,164	2,237	2,179	2,293	1,939	2,122	2,456	2,280	2,282	0	0
Latvia • Romar Lithuania	nia (+1	.0%)	• 13 74	thua	ania	(-2))%)⁵	• <u>C</u> Z	ech	Rep	(- <u>2</u>	8%
Netherlands	396	376	402	334	418	281	314	353	336	332	г о ¹ о	$Z \Sigma^1$
Poland	1,100	3,200	2,600	J _{,850} ∪	82,300	2,909	03 170	3,750	OVa	<ia<sub>15(-</ia<sub>	58%	04
Portugal	258	245	274	251	265	221	284	272	329	263	-20	-11
Romania	362	329	379	423	412	351	387	- 38	over	11a7(-	83	%)
Slovakia	10	42	48	32	33	36	42	46	40	17	-58	-60
Slovenia	80	68	64	66	73	45	56	68	71	12	-83	-82
Spain	599	528	470	486	507	391	464	505	482	509	6	5
Sweden	16	18	18	20	17	14	17	16	21	20	-5	11
UK	196	201	212	214	226	162	204	225	243	250	3	12
Total:	9,206	11,395	11,008	9,740	10,746	10,095	10,929	12,560	12,325	12,004	-3	1



+171.000



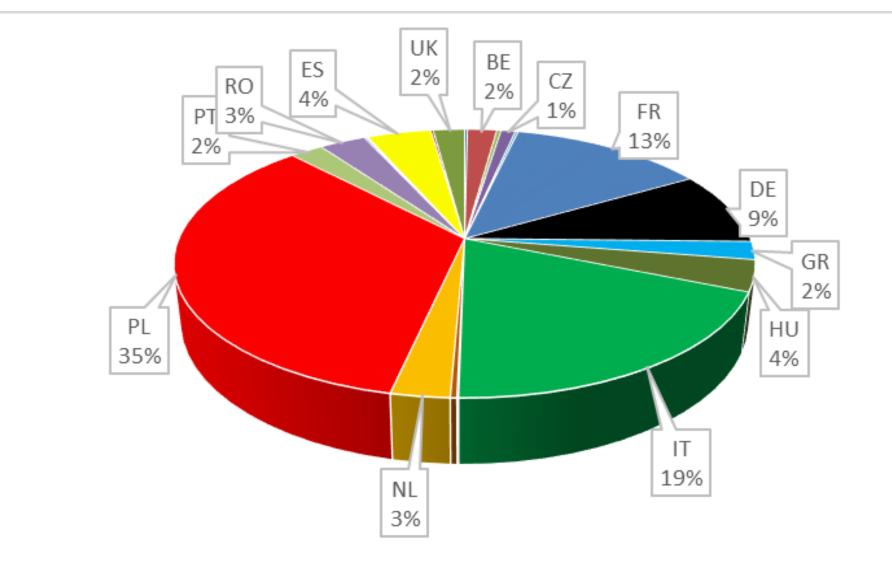
79.000T

in 000 T

Poland	PL
Germany	DE
Romania	RO
Spain	ES
Greece	GR
UK	UK
Italy	IT
Latvia	LV
Sweden	SW
Denmark	DK
Netherlands	NL
Lithuania	LT
Slovakia	SK
Czech	CZ
Belgium	BE
Slovenia	SL
Croatia	HR
Portugal	РТ
Hungary	HU
France	FR
Austria	AU



Share of production 2016 Prognosfruit



2016 crop forecast – EU28



$12.004.797\ T_{(21\ \text{MS})}$

+ ca 89.240 T (remaining MS – FAO data)

								x 100	0 tons
Country	2007	2008	2009	2010	2011	2012	2013	2014	2015
Bulgaria	26,17	23,50	35,46	43,20	40,40	30,94	55,01	54,50	58,42
Estonia	2,10	0,50	1,80	0,80	1,20	1,00	2,40	1,20	1,60
Ireland	N/A	15,59	13,08	21,06	20,44	12,10	15,22	19,62	18,79
Cyprus	8,59	6,54	7		7 12	6,84	5,31	4,85	5,10
Luxembourg	2,23	3,08		2.000 T		1,82	1,93	2,62	2,42
Finland	3,48	4,28		for 2016 9.240 T	(?)	4,81	4,81	5,34	6,03

EU-28: 12.094.037 T + Switzerland: 134.000 T

2016 NH crop forecast – non EU Prognosfruit

										<u>,</u>	(100	<u>) tons</u>
Country	2007	2008	2009	2010	2011	2012	2013	2014	2015	F2016	(1)	(2)
Belarus	300	240	250	150	180	171	145	160	155	155	0	1
Bosnia-Herzegovi	n 61	52	72	72	75	50	85	61	69	28	-59	-61
Canada	423	322	404	383	398	276	410	410	283	351	24	-5
China 🛉	27,860	29,847	31,681	33,263	35,985	38,500	39,683	40,923	43,112	43,000	0	4
Macedonia	152	175	106	122	128	127	113	85	70			
Mexico	505	512	561	585	631	375	522	350	717	600	-16	13
Moldova	218	255	210	208	269	282	260	420	250	300	20	-3
Norway	9	13	10	9	5	6	7	8	5	8	55	24
Russia 📕	2,333	1,467	1,775	1,233	1,036	1,258	1,470	1,647	1,707	1,736	2	8
Serbia	245	236	282	240	266	179	332	317	356	400	12	19
Switzerland	155	136	167	127	155	141	132	143	140	134	-5	-3
Turkey 🛑	2,400	2,457	2,518	2,402	2,432	2,445	2,681	2,109	2,466	2,851	16	18
Ukraine 🔶	1,172	1,079	854	950	954	1,127	1,211	1,082	1,196	1,209	1	4
USA	4,123	4,371	4,402	4,210	4,273	4,110	4,635	5,131	4,473	5,017	12	6

Europe



x 1000 tons

Variety	2007	2008	2009	2010	2011	2012	2013	2014	2015	F2016	(1)	(2)
Annurca	51	45	35	34	35	35	35	40	35	35	0	-5
Boskoop	100	100	82	60	73	58	58	85	92	71	-23	-9
Braeburn	318	295	338	289	324	264	302	321	312	322	3	3
Bramley	85				~ *	50	-0	83	84	85	1	8
Cortland	75	1 •	Red Jo	onaprir	nce : +	55.0001	:5	25	26			
Cox Orange	108	1	Morg	endurf	: + 20.	000т	2	32	34	29	-17	-21
Cripps Pink	73		0				7	249	244	260	7	15
Elstar	489	4	•••		+16.00		6	431	399	394	-1	1
Fuji	188	2	Jonag	ored :	+ 16.00)0 T	1	321	338	309	-9	-4
Gala	1,024	1,0	Braeb	urn: +	10.000	Т	4	1,328	1,382	1,329	-4	2
Gloster	94	1).000 T	-	6	201	183	193	6	0
Golden Delicious	2,530	2,5	GIUSU	$1. \pm 10$	J.000 I		5	2,677	2,534	2,364	-7	-8
Granny Smith	306	313	343	342	413	302	361	383	405	390	-4	2
Idared	388	895	828	619	692	986	1,069	1,192	1,129	1,064	-6	-6
Jonagold	660	812	742	544	652	475	500	644	633	565	-11	-5
Jonagored	234	19 🛛	Gold	en : -17	70.000	Т	1	491	519	535	3	19
Jonathan	148	35			58.000		8	193	143	123	-14	-28
Lobo	100	20	•	-		1	0	30	31			
Morgendurf/impera	88	•	Gala	:-53.00	1 00		7	74	46	66	44	12
Pinova	20	3 •	Idare	d : -45	.000 T		2	79	100	90	-10	12
Red Delicious	629	76	Loho	: - 31.0	<u>лоо т</u>		7	675	643	633	-2	-1
Red Jonaprince		3					3	98	104	159	52	87
Reinette Grise du	103	8	Fuji :	- 29.00			:1	126	134	120	-10	-5
Shampion	172	395	323	257	327	423	457	494	513	520	1	6
Spartan	12	11	8	6	6	6	6	6	6	4	-34	-31
Stayman	19	18	16	18	17	12	18	14	14	14	-1	-9
Other new varieties	17	65	108	134	152	350	412	459	465	530	14	19
Other	1,173	1,804	1,652	1,495	1,541	1,377	1,358	1,809	1,776	1,801	1	9

Golden: -7% 2.364.000 T

Gala: -4% 1.329.000 T

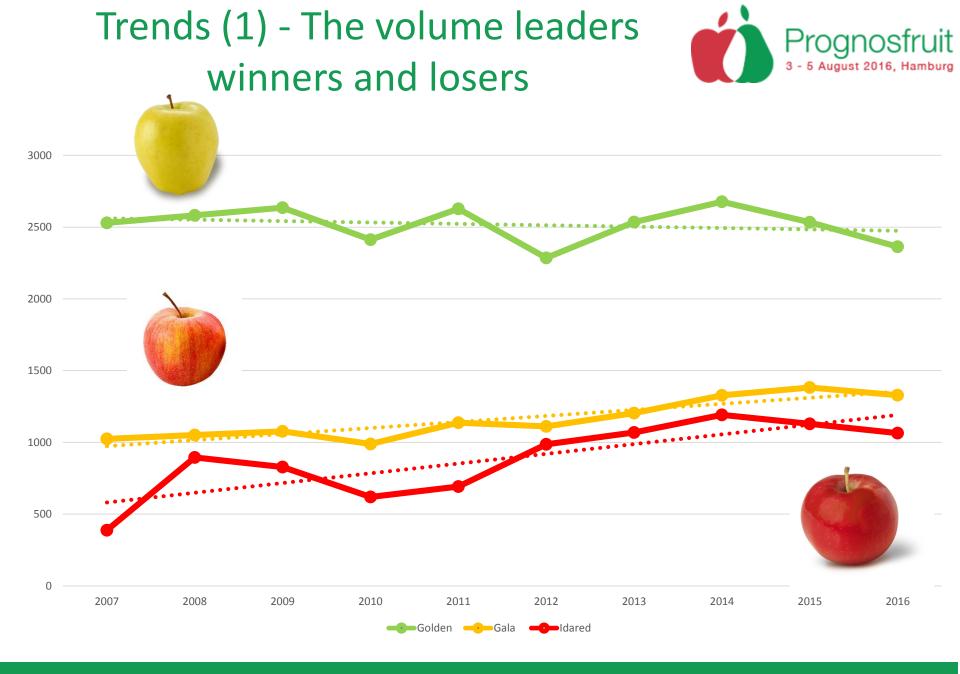
Idared: -6% 1.064.000 T

Leading varieties

Jonagored 3% 535.000 T

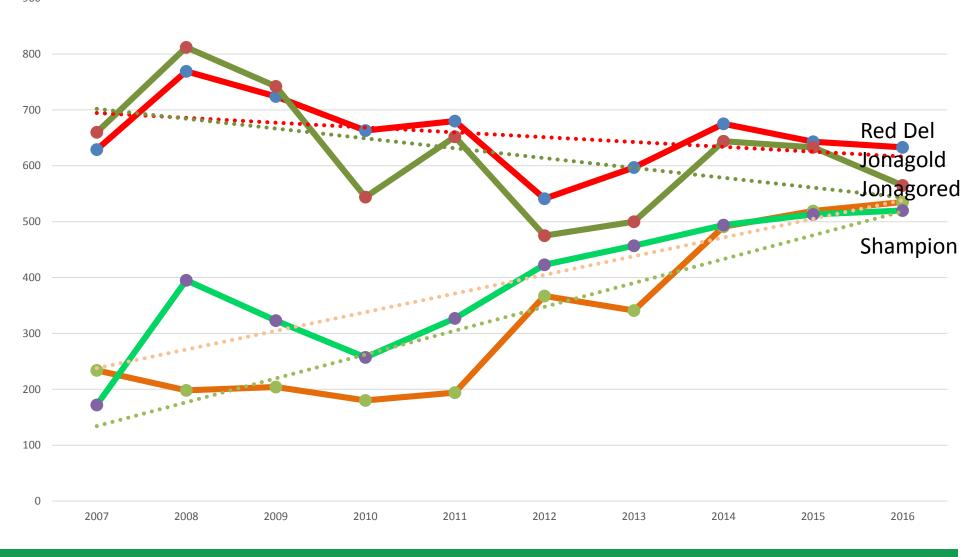
Jonagold: -11% 565.000 T

Red Del: -2% 633.000 T



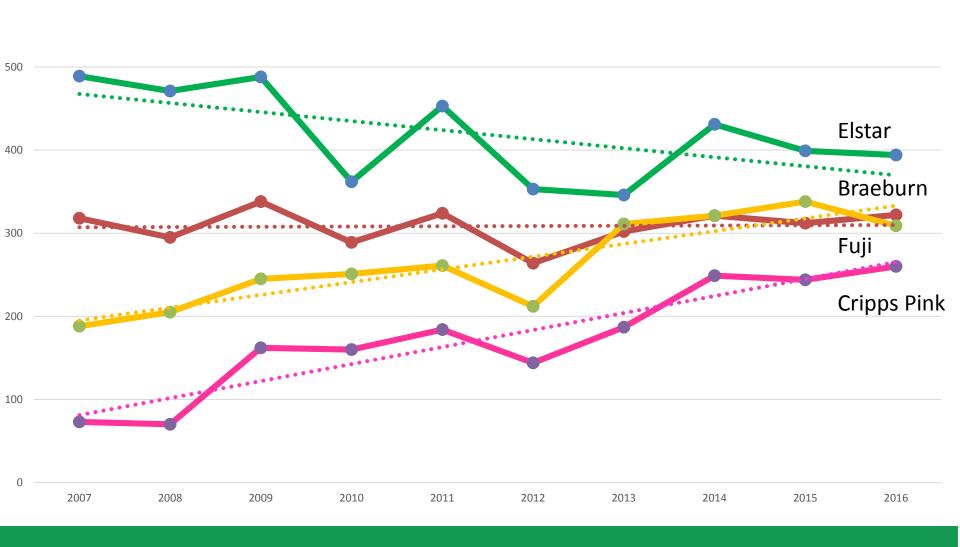
Hamburg, 4 August 2016

Trends (2) the 500 to 600.000 T winners and losers



Hamburg, 4 August 2016

Trends (3) - The 250 to 400.000 T Prognosfruit winners and losers



Hamburg, 4 August 2016

600

Trends (4) - Organic apples



Austria	15%
Germany	7%
France	5%
Romania	5%
Italy	4%
Netherlands	4%
UK	4%
Slovenia	3%
Belgium	2%
Czech	2%
Greece	1%



Country	in 000 T
Italy	91
France	78
Germany	74
Romania	19
Netherlands	13
UK	10
Belgium	5
Greece	3
Czech	2
Austria	2
Slovenia	0
Total	297

Apples processing 2015-2016

Volume for apples processing in selected countries

Fresh market balance 2016:

Production for fresh:

12.004.000 -3.969.000= 8.035.000 T (+ shortage of ca 300.000 T in central Europe

(v. 8.505.000 T in 2015)

Country	2015	2016
Poland	2.188	2.490
Hungary	355	292
France	301	282
Germany	263	263
Italy	228	228
Romania	91	100
UK	78	95
Belgium	108	70
Greece	48	53
Czech	78	45
Netherlands	34	33
Croatia	30	11
Lithuania	7	6
Slovenia	11	2
Total	3.820	3.969



Covering +/-93% of EU crop



Apple orchard review

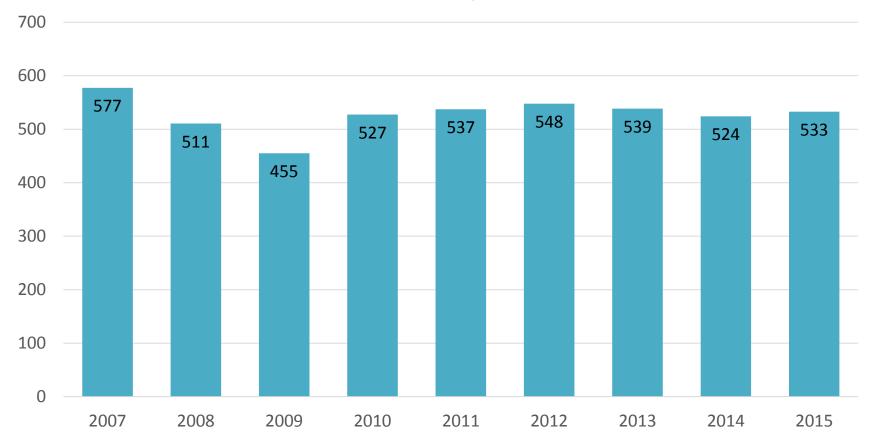




Hamburg, 4 August 2016



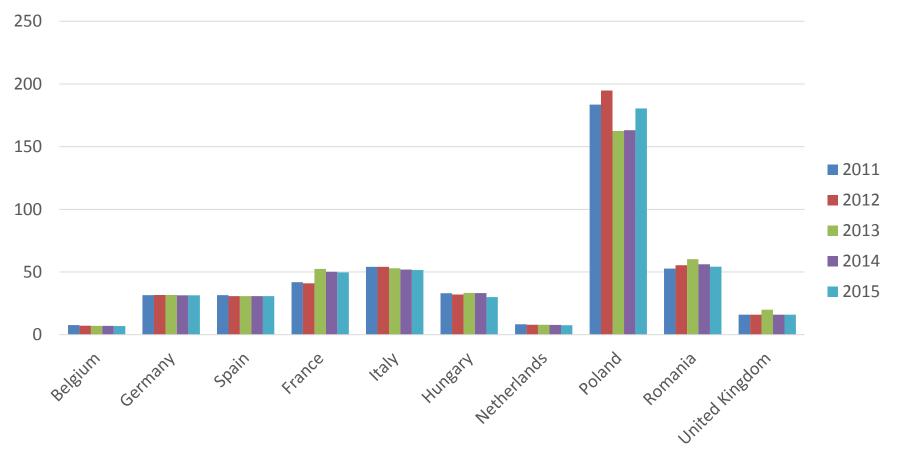
Area (cultivation/harvested/production) (1000 ha)



Hamburg, 4 August 2016



Area (cultivation/harvested/production) (1000 ha)





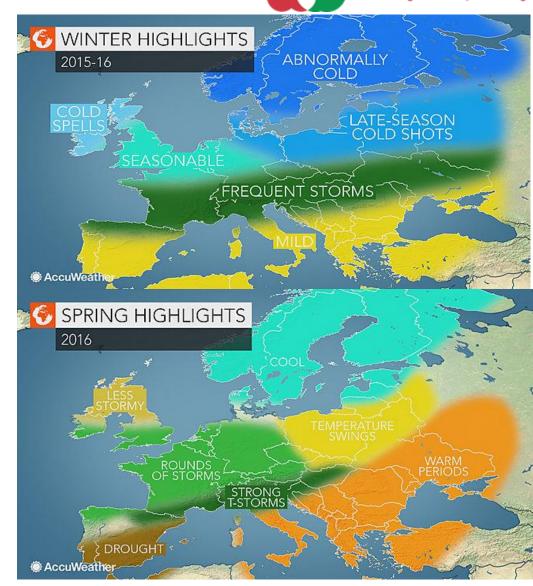
APPLE forecast 2016 QUALITATIVE and country review





Climatic conditions overview

- Overall normal to relatively mild winter
- Wet conditions during flowering
- Limited frost damage during flowering , except central-east Europe frost 26-30 April
- Lack of light (UK BE)
- Some punctual summer storms leading to wind and hail damages (Benelux, DE, PL)
- Drought affecting some Southern countries (PT) and heath wave (central Europe)
- Season timing , normal in most of the region, with slight tendency for later picking by a few days (FR, UK Lt, CZ), earlier in DE HU, GR



YOGNOSTUIT

26-30 April 2016

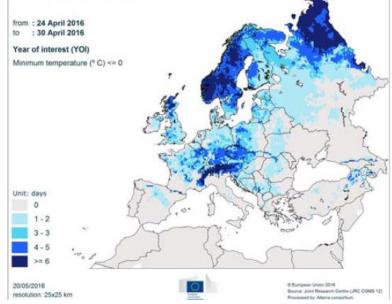


<section-header>

Dramatic consequences (compare to YAGO):

- Austria 22.000 T v. 177.000 T
- Slovenia 12.000 T v. 71.000 T
- Croatia 35.000 T v. 101.000 T
- Slovakia 17.000 T v. 40.000 T
- Czech Rep 113.000 T v. 156.000 T
- Hungary 449.000T v. 522.000 T





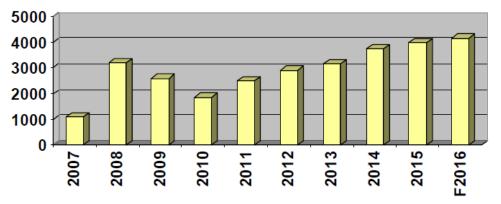




Poland



- Updated last year crop based on final market outreach, in particular fro Red Del,Red Jonaprince, Jonagored :
 - Processing : up to 2,3 Mio T (csq of scab move too processing late in the season)
 - Intra EU and Export : up to 900.000 T
 - Domestic (including 134.000 T free distribution) ca 750.000 TStocks empty for new season
- 2016 => +4% to 4.150.000 T
 - Expected similar business pattern than 2015
 - Some consequences of drought and hails (more fruit to go straight to industry), no frost, no heath wave so far
 - Picking time according to normal scheme, size on average
 - Strong crop ever of Idared (800,000 T), Shampion (500,000 T), Jonagored (350,000 T) and Gloster (180.000 T)
 Poland Apple production



Italy- France



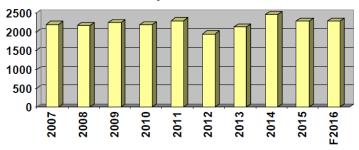
Italy

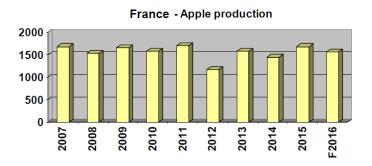
- Stable crop at 2.282.000 T
- Overal no major climatic concerns , normal average size, limied hail damages, frost only limited outreach
- Varieties: Cripps Pink > 100.000 T, Gala peak high at 339.000 T and early and Golden peak low at 907.000 T

France

- Slight decrease by 7% at 1.564.000 T
- Normal flowering (though some wind, cold and wet) and weak fruit setting
- Late start, concern on sizes(?)
- Golden , Red, Braeburn declining and replaced by Gala and new varieties – overall stable/ small decline orchards

Italy - Apple production







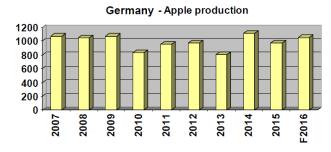


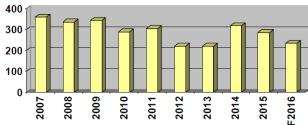
Germany

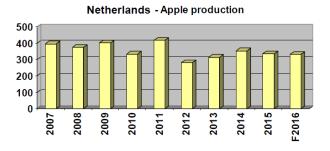
- Recovery towards average crops >1 Mio T despite some end April frost in part of Bodensee, and some hail damage in South Rheinland; Strong to long blossoming ;Strong fruit setting but also strong phyisological drop
- Good size, earlier picking but normal start of season
- Elstar : leading varieties > 200.000 T

Belgium

- Crop decreased by 18 % to 233.000T => Excessive rainfall in first semester (scab pressure) , storm on 23 June (wind & hail), poor conditins for first part of blossoming. Less sunshine , severe June drop
- Size Jonagold & mutants > large
- The Netherlands
- Average crop (-1% to YAGO and 3YAV) , 332.000T
- Normal colouring and sizing, no frost ,limited hail







Belgium - Apple production



UK

- Crop 3% up –largest of last decade with large crop of Gala (new bearings into production) and strong Braeburn (large size).
- No major climatic havoc , wet soil lack of lights
- Season 2 weeks later

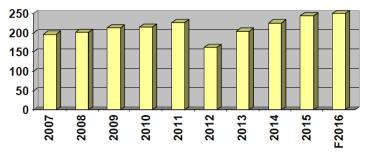
Denmark

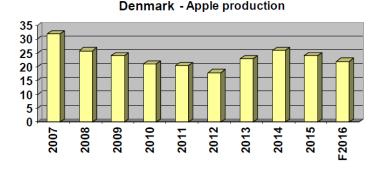
 Crop lower by 8 % to previous year. Blossoming more difficult for main variety Elstar

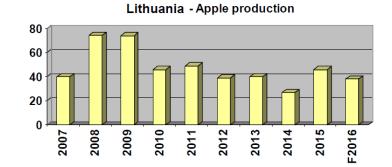
Lithuania

 Overall good growing conditions , rare hail , normal size , good colouring – season late by a few days

UK - Apple production













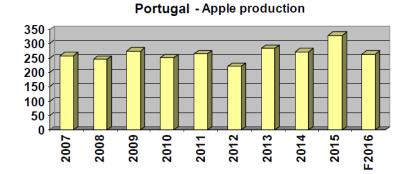
Spain

- Crop up by 6%, warm winter, and mild & wet spring, some hail in May –June but limited impact, despite some diversification, Golden remain > 50%
- Catalonia pushing crop up while Aragon and Castilla stable or slighly declining

Portugal

- Crop declining by 20% to 263.000 T
- Hot and dry weather, leading to small size and delay by 20 to 30 days

600 500 400 300 200 100 0 2008 2013 2015 F2016 2009 2010 2012 2014 2007 2011



Spain - Apple production







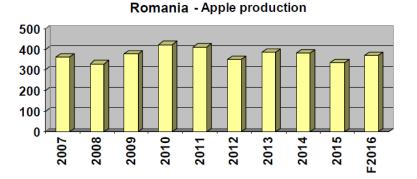
Greece

- One of the large crop of the decade, no particular climatic concerns so far, normal size and colouring
- Picking about 10 days ealrier than last year
- Evolution of orchard towards Fuji and Gala, Green varieties replacing Red

Romania

- Average crop , but recovery after small crop last year. Crop est at 371.000 T
- Cold winter, then warmer weather in spring, occasional heavy hail.
- Normal size and picking time. Good colouring.
- Main varieties: Holsteiner Cox, Golden, Jonathan

350 300 250 200 150 100 50 2008 2009 2010 2012 2013 2015 2011 2014 ²⁰¹⁶ 2007

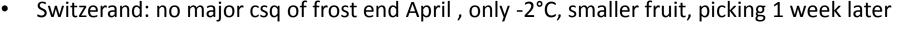


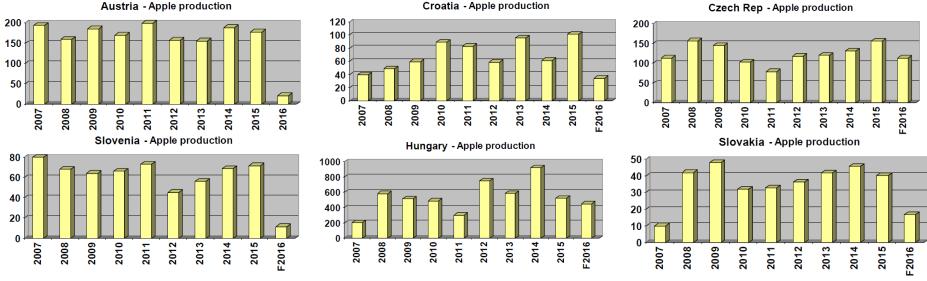
Greece - Apple production

Alps and balkans central Europe



- Austria (-88%) and Slovenia (-83%) most affected by frost from 26-29 April at -6°C, 2 weeks after abundant blossoming – worste damage for at least 50 years.
- Croatia (-65%) and Hungary (-14%) also affected by late April frost- fruit drop ,End of June heath wave and severe halistroms in NE region of HU mid June , Picking in HU and HR up to two weeks earlier, Bosnia simialrly affected (-59%). Serbia (+12%) not affected by 60% increase of trees in last 8 years,
- Czech Republic (-28%) and Slovakia (-58%), with significant damages end of April during blossoming







Turkey

- Expected peak crop at 16% up reaching 2,8 million T excellent weather conditions, 15% to processing, 5-6% exported.
- Size and colouration on average , picking time as well

Ukraine

- Despite, negative climatic conditions at different moments, crops could equal last year at 1,2 million T . Some quality concerns are expected
- 50% of production to processing, including increase of AJC to the EU while limited fresh apples export

Russia

 Production at 1,736 million T including production from Crimea (68,000 T), crop is therefore slighly lower. RU processing 500.000 T. Import drop after embargo to 550.000 T (official statisitcs) + and estimated unaccounted est. at 230.000 T



North America



USA

- "Premier" estimate leading to crop over 5 million T (fresh & processed)
- If confirmed =4th large crop , also driven by strong crop in WA +Early picking in WA v. East coast late
- Importance of strong on-going trends for varietal evolution and reduced role of Golden towards Gala, Honeycripps, Fuji
- Development of organic towards 300,000 T by 2018.

Canada

 Recovery (+ 24%) at 351.000 T after small 2015 crop . Ontario (+ 66%) , and BC (+11%) , NovaScocia & New Brusnwick (+7%) while other regions more stable (Quebec (+2%)

Mexico

- 600.000 T, -16% to last year peak at 717.000 T
- 70% for fresh, 30% to processing. Golden (55%) of crop and Red Del (34%)
- Mexico applied an ant-dumping duty from 6 January and revoked on 7 June







- China: forecast kept at 43 Mio T, in between MOA views of a 5% increase and processors in main producing provinces indicating at decrease by 5%
- Shaanxi & Shandong representing 50% of Chinese production
- 72% Fuji, 24% Gala, 4% Guoguang
- Market
 - Import : 52.000 T
 - Export 800.000T
 - Processing 4.3 Mio T



Southern Hemisphere 2016



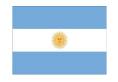


Production

										~ //	000 to
Country	2008	2009	2010	2011	2012	2013	2014	2015	F2016	(1)	(2)
Argentina	980	933	800	1,048	853	930	890	834	640	-23	-28
Australia	262	263	255	260	293	289	275	309	311	1	7
Brazil	983	1,053	1,226	1,250	1,184	1,063	1,165	1,145	1,100	-4	-2
Chile	1,770	1,811	1,755	1,784	1,806	1,755	1,667	1,678	1,635	-3	-4
New Zealand	434	466	448	513	476	550	478	554	548	-1	4
South Africa	749	747	775	768	813	907	794	863	883	2	3
Total	5,178	5,272	5,260	5,623	5,426	5,494	5,269	5,383	5,117	-5	-5



 \star



Southern Hemisphere 2016 Prognosfruit

Export



	Country (MT)	2013	2014	2015	F2016	
× × ▼ ★	Argentina	163,500	145.600	118.116	120.000	
A	Australia		1.800	3.600	3.700	
	Brazil	85,467	44.294	<mark>60.112</mark>	65.000	
	Chile	832,000	808.000	612.000	670.362	
	New Zealand	324,685	310.668	330.513	347.763	
	South Africa	434,663	339.321	413.096	423.557	
∠ ∗	TOTAL	1,840,315	1.649.683	1.537.437	1.630.382	



 \star





CLOSING REMARKS



Conclusions

- 2016 crop estimate lower than 2015 output, but less volume expected for fresh market
- Almost "clean" start
 - Stocks phasing out timely
 - Kick off picking on average
 - little pressure from SH fruit little or no overlap
 - but on-going low price heritage from last season

On-going concerns

- Price pressure affecting most varieties
- Market access as Russian embargo goes on, no easy substitution => less attractive scheme of exceptional measures but adjusted withdrawal prices
- Consumption to be stimulated by quality and adaptability towards varieties demanded by consumers
- Impact exchange rates (£, €, \$)













www.wapa-association.org www.prognosfruit.eu

Hamburg, 4 August 2016

#prognosfruit 2016