The European Cider and Fruit Juice Markets at a glance

PROGNOSFRUIT 2019

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AICV European Cider and Fruit Wine Association

Founded in 1968 Membership





What is Cider?

Cider is an alcoholic beverage obtained <u>only</u> by the complete or partial fermentation of:

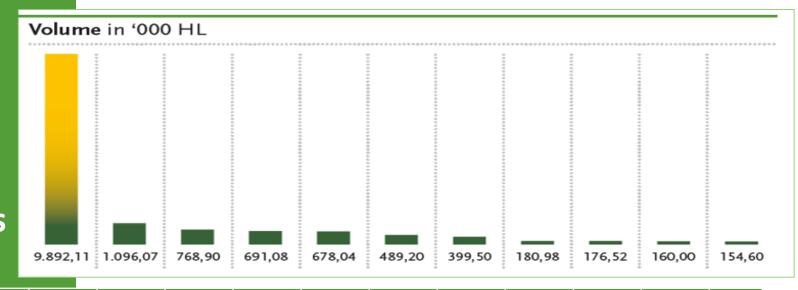
- the juice of fresh apples, or
- the reconstituted juice of concentrate made from the juice of apple, or
- a mixture of the above

The product will have in general an alcohol content within the range of 1,2 % to less than 8,5% alcohol by volume (ABV), and should remain the character of fermented apple juice. Adding distilled alcohol is forbidden

The European Cider Market

Although considerably smaller than the wine, beer, or spirits industries, it is a fact that in recent years in some EU countries cider and fruit wines have enjoyed one of the fastest growth rates of all alcoholic beverages, underlining the continuous popularity of fermented fruit drinks down the ages

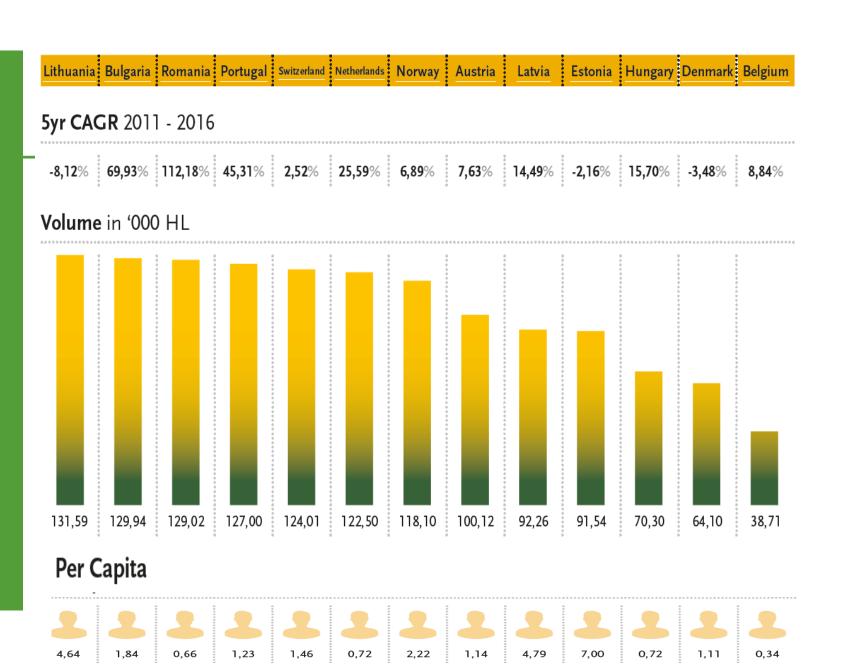
Cider in Europe Leading Markets 2016



	UK	Spain	France	Ireland	Germany	Poland	Finland	Russia	Ukraine	Czech Rep.	Sweden
Per Capita	14.98	2.36	1.15	14.67	0.82	1.28	7.22	0.13	0.39	1.51	1.53
5yr Change	0.5	2.4	-1.8	1.6	.03	37.4	-2.2	82.3	30.2	121.5	1

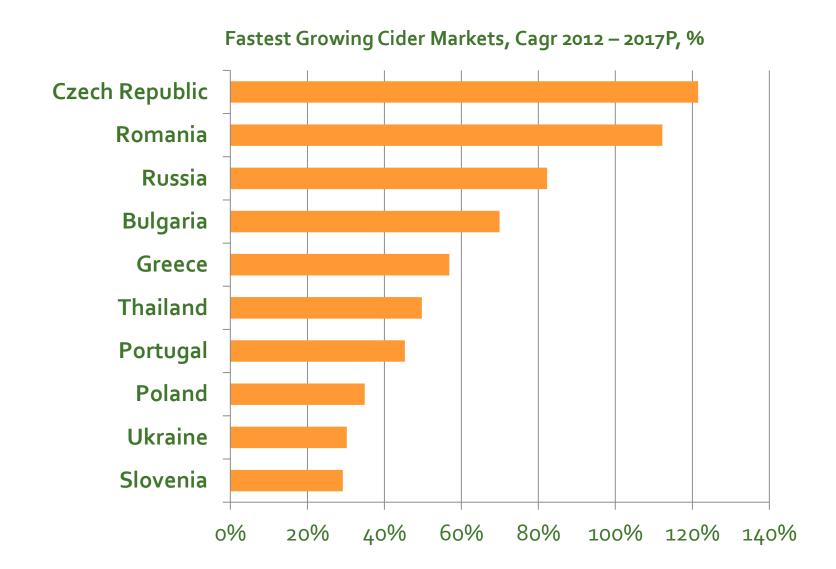
Source: Global Data

Cider in Europe Smaller Markets 2016

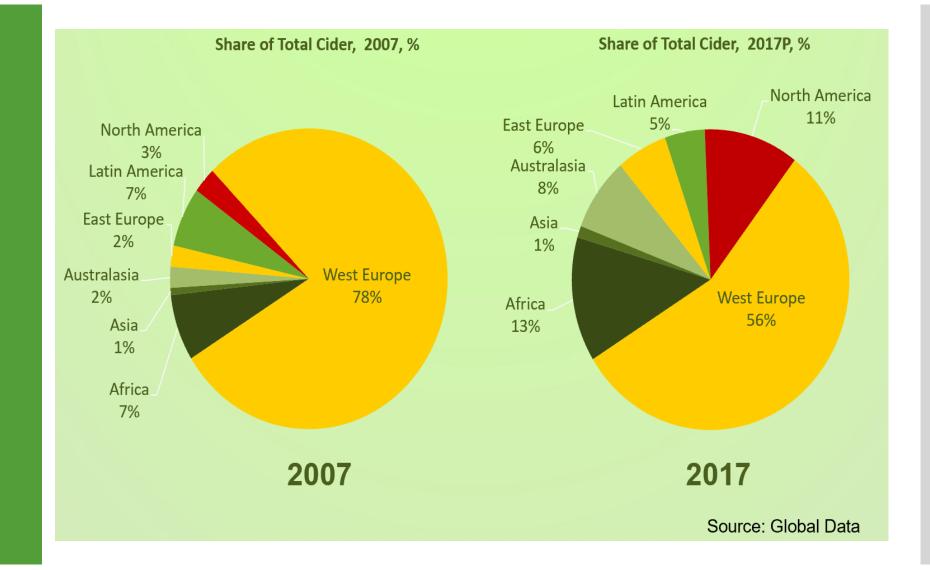


Source: Global Data

Fastest Growers

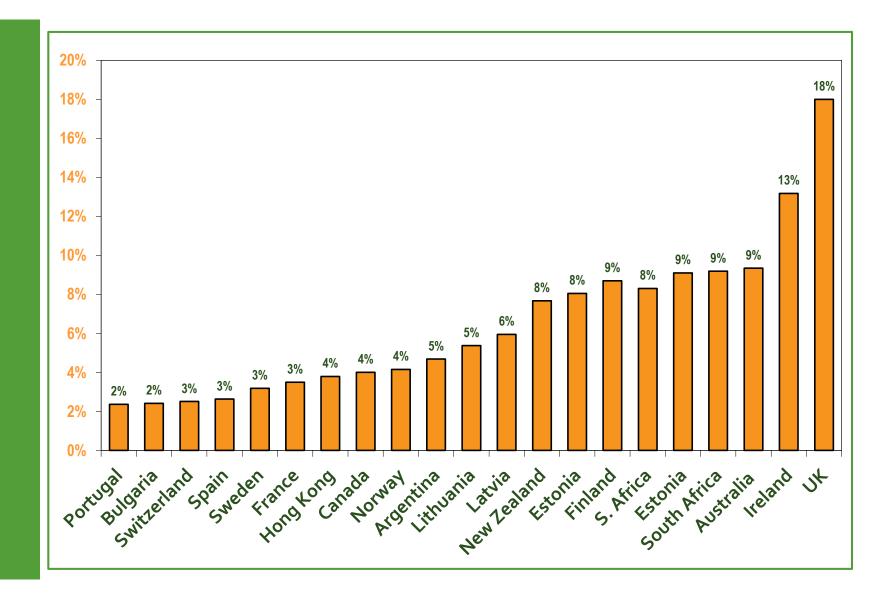


THE GLOBAL MAP OF CIDER CONSUMPTION IS CHANGING



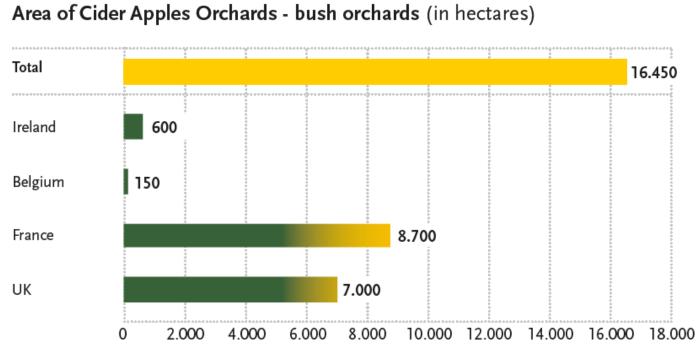
Still small compared to Beer

Cider as equivalent of Beer market 2017





More than 1.000.000 tons of apples were processed for the cider industry in 2017 from which around half (485.000 tons) are specific cider apples. Most varieties are bittersweet

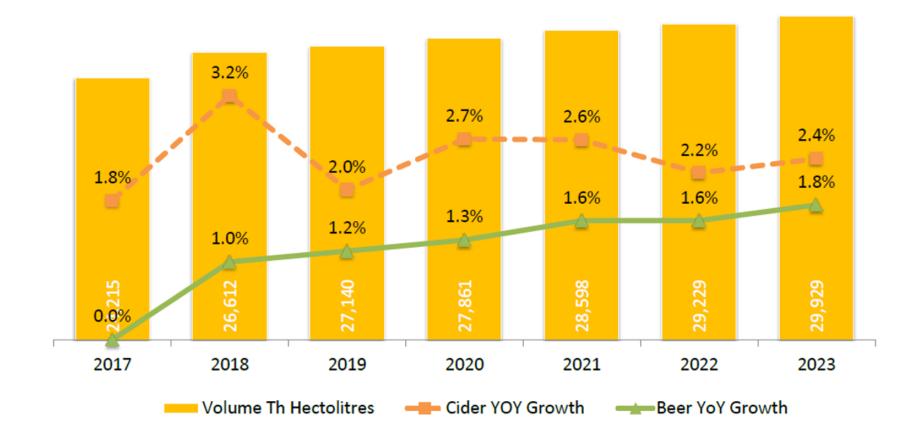




Based on WAPA 2018 EU apple crop of 12.61m tons, the estimated % of apple crop used for cider making is about 7.6%.

Market Forecast Global data

Cider Volume Forecast



AIJN European Fruit Juice Association

Founded in 1962
Members
Full & Affiliated





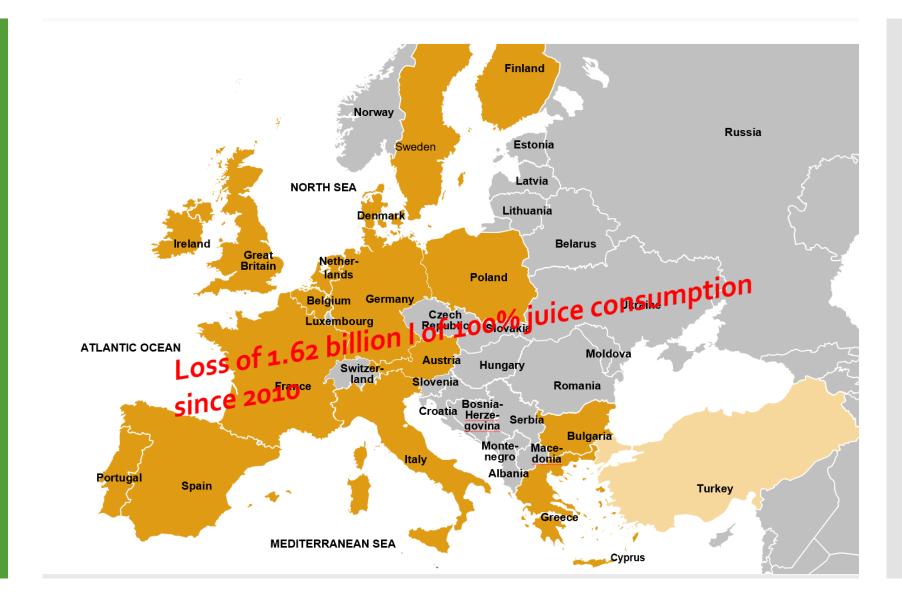
EU

100 % Juice consumption in million I

2010 - 2018

7.155 - 5.894

Change: - 17,6 %

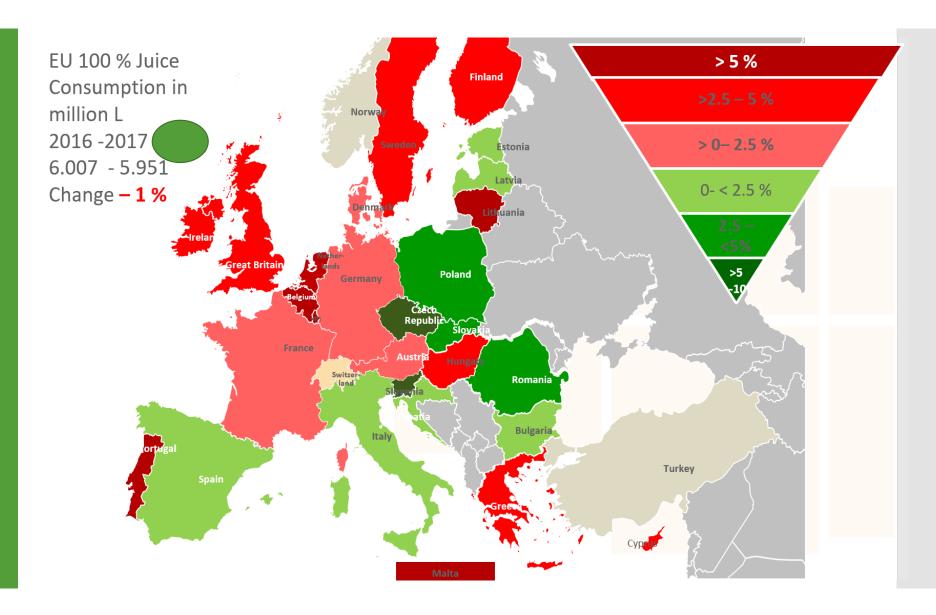


EU

100 % Juice consumption in million I

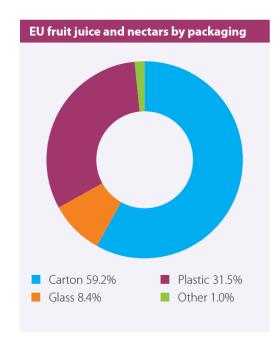
2016 – 2017 6.007 – 5.951 Change: - 1 %

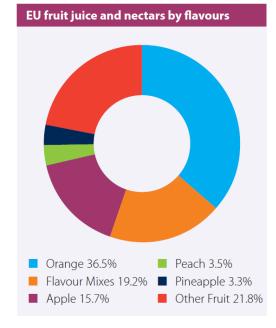
2017 – 2018 5.951 - 5894 Change: - 1%

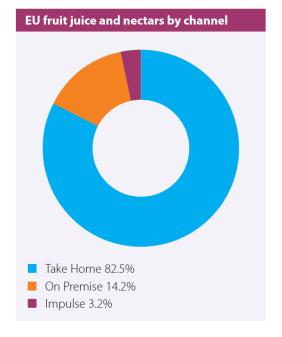


Apple flavor
in total EU Juice
and Nectars
consumption is
15,7%

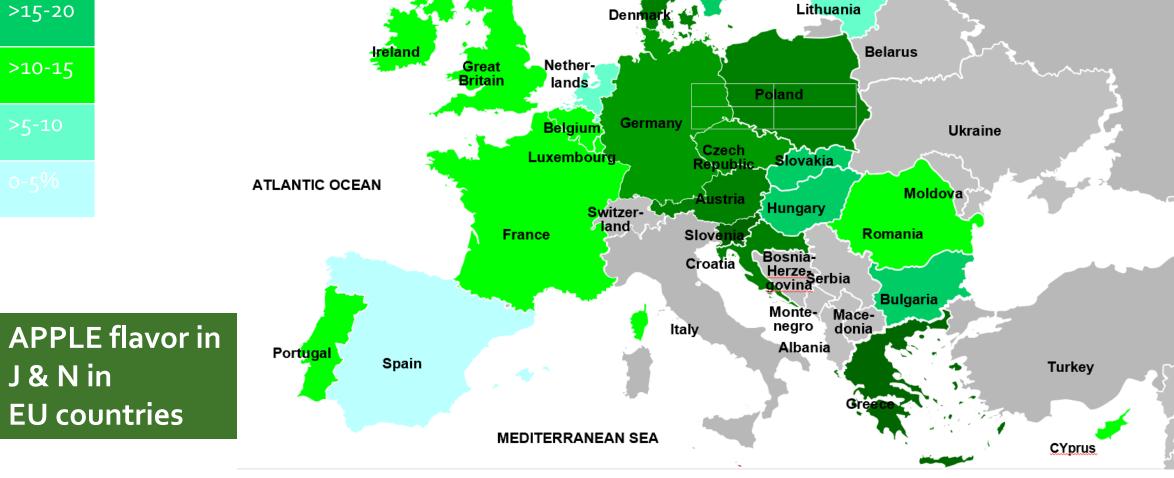
100 % Juices represent 65 % of the total consumption or 5.894 million I







> 30 % >25-30 >20-25 >15-20 >10-15



NORTH SEA

Norway

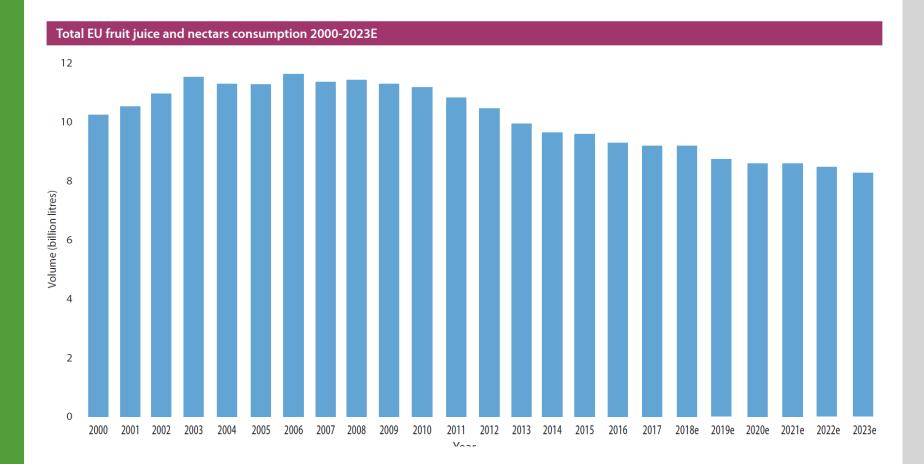
Sweden

Finland

Estonia

Russia

FORECAST EU JUICE & NECTAR CONSUMPTION









Thank you for your attention

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